# **Foreign Comparative Testing (FCT)**

**Program Overview** 

September 19, 2024

Colonel Jeffrey Naff, USAF Director Foreign Comparative Testing

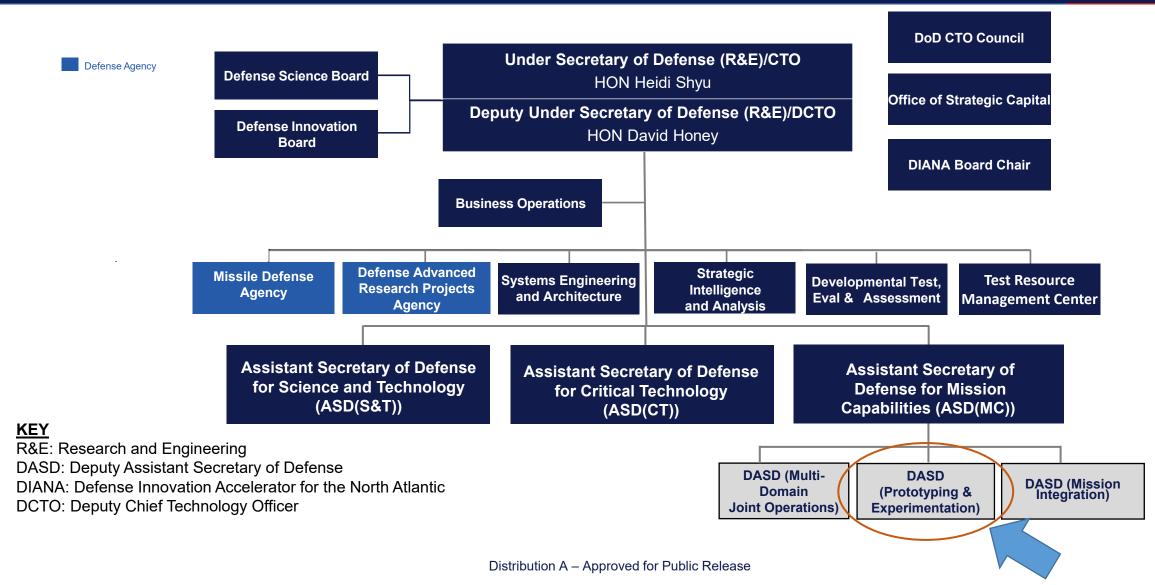
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# **OUSD (R&E) Organizational Structure**



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# Foreign Comparative Testing (FCT)

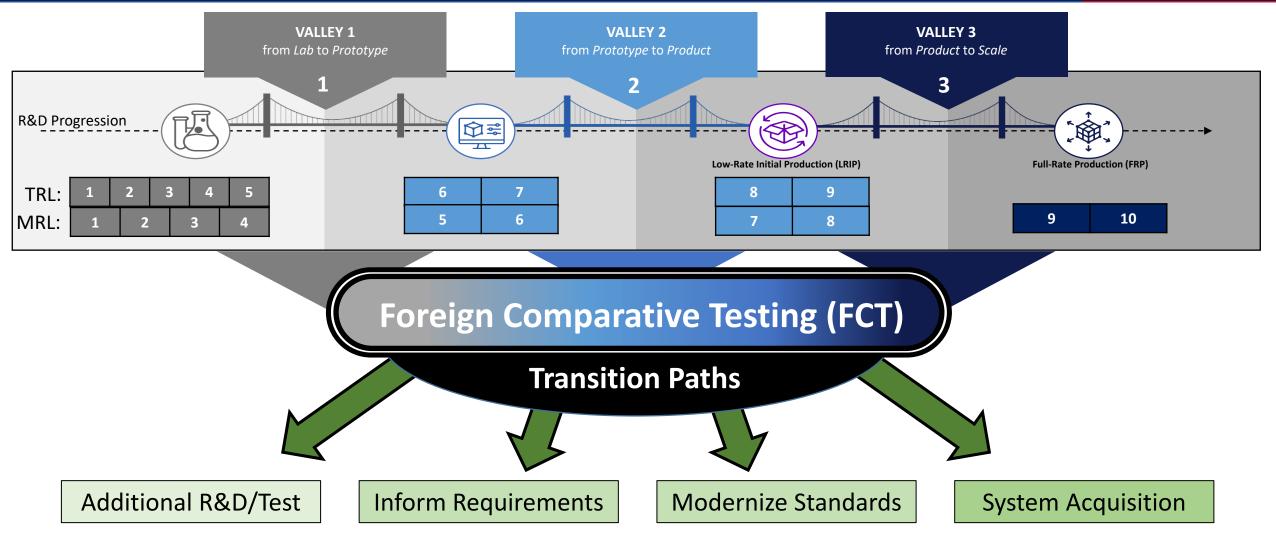
#### FCT Mission:

## Find, Assess, and Field World-Class Technologies to Enhance Military Capabilities and Provide Long-Term Value

- 10 USC 2350a(g) Directs the Secretary of Defense to conduct testing of foreign technology "to satisfy United States military requirements or to correct operational deficiencies."
  - 2023 National Defense Industrial Strategy (NDIS) (§ 2.3.2.3): "The United States must seek commercial solutions and technologies from international allies and partners."
- Accelerates capability fielding; Maximizes modernization; Increases cost-effectiveness/Interoperability
- Connects Mature\* Foreign Technologies to U.S. DoD Development and Acquisition Programs
- Enhances and Strengthens industrial base; Builds resilient supply chains across coalition partners.



## FCT Project Ecosystem





# **FCT Acquisition Authorities**

### Foreign Comparative Testing Program Acquisition Authorities (Title 10 USC 2350a(g))

### **FCT Project**

### Capability/Technology Test

#### Test/Assessment Specific Contract Capability

- Direct Engagement with Industry/Corporations
  - Non-Competition/Sole-Source Award
- No International/Project Arrangements (IA/PA) required
  - Quantities Limited to Testing Need
    - No Defined Contract Duration

OSD Oversight; Service Managed/Executed

Service Acquisition Decision

### **Potential Procurement**

### Acquisition/Implementation

#### Acquisition Focused Contract

- Direct Engagement with Industry/Corporations
  - Non-Competition/Sole-Source Award
- No International/Project Arrangements (IA/PA) required
  - Low-Rate Initial Production Quantities (LRIP)
    - Five-Year Post-Decision Procurement

### Service Acquisition; No OSD Involvement



# FCT Project Proposal Process

### **Project Initiation/Evolution**

- **Capability Identification** OUSD
  - Market Research
  - **Technology Scouting**
  - Industry Engagement

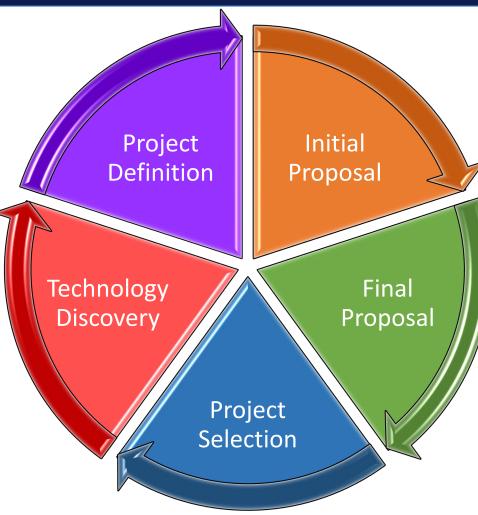
#### Service Socialization

- **Requirement Delineation**
- **Program-of-Record Applicability** ٠
- Logistics/Life-Cycle Impact •
- **Priority Assessment** •

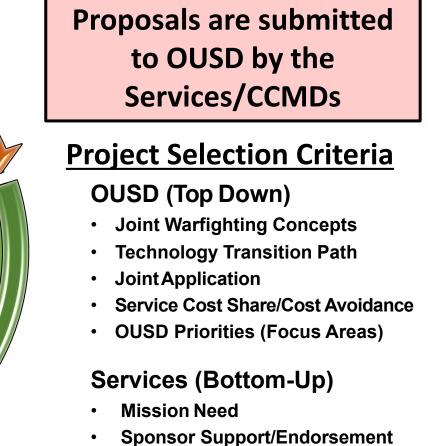
#### **Proposal Development**

- **Scope Definition**
- **Transition Track Alignment**
- **Project Plan Development** ٠
- Secure Funding

## Services **Proposal Submission**



Process can be expedited to respond to Operational Needs



- **Risk (Cost/Schedule/Performance)**
- **Procurement Strategy**



## **FCT Customer Base**

#### The Search for the World's Best

To date, FCT has partnered with 36 Countries





- Procurement of 307 projects worth over \$11B
- Average project \$500-700K/year; 18-24 months







Projects



1297 Technologies Assessed

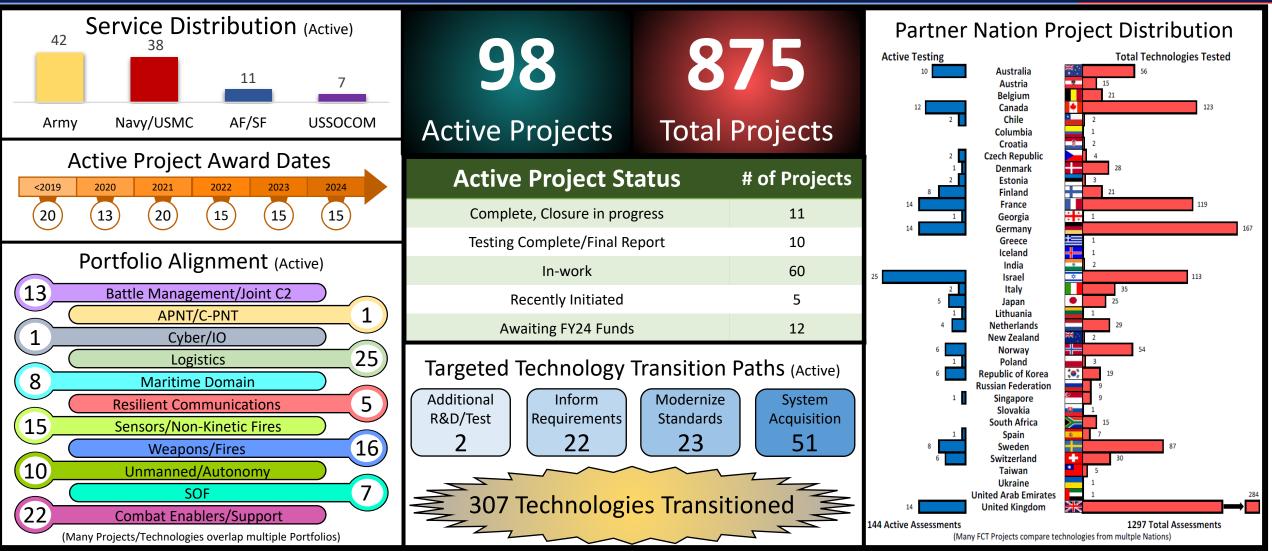








## **FCT Program Statistics**





## **Technology Discovery**





# Send Us Your Product Information

## **Product Template**

- Product
- Company Name
- Country
- POC Information
- Website
- Technology Readiness Level
- Countries Using
- Application (So What?)
- Science (How It Works)
- Data (Key Performance Metrics)
- US Partners
- Previous Work w/ DoD

OSD Foreign Comparative Test – Product Template

Product: XX mm High Velocity (HV) Airburst Munitions System (ABMS)

Company Name: Advanced Systems (AS) Country: Republic of Antarctica Point of Contact: Mr. Jones Phone: (555) 555-5555 Website: www.abcd.com Email: abcd@abcd.com



**Short Description:** The HV ABMS consists of a Fire Control System, an Ammunition Programmer and XX x XX mm Air Burst Munitions. High explosive, Flash and Bang, Counter defilade, increased lethality, improved accuracy.

Technology Readiness Level (fielded, lab tested, operational test): TRL: 9 The HV ABMS is qualified and in production.

Countries using the technology: Madagascar, Dominican Republic, Greenland, etc.

Application: (the so what?) The HV ABM is specially designed to allow soldiers to effectively engage enemies in defilade and to provide improved accuracy and higher lethality through a technologically improved muzzle velocity compensation capability.

**Science (how it works):** Muzzle velocity compensation for the immediate round fired. The 40mm HV ABMS is an upgrade kit to existing launchers to provide Air Bursting Precision capability. The FCS accurately lazes the target and the ballistic card computes the time to burst. The computed time to burst based on the measured velocity is programmed into the fuze only upon exit at the ammunition programmer. Enhanced safety with its built-in self-destruct mode and gives ABM the ability to function as a point detonating HE cartridge as well as an Air-Burst cartridge.

#### Data:

- Grenade Length: XX mm Weight : XXX gm
- Muzzle Velocity : XXX m/s Maximum Range: XXXX m
- Lethal Radius : X m Arming Distance : XX to XX m
- Fuze Type : Programmable Time Fuze

U.S. Partner: AS does not currently have a relationship with a US company.

Previous work with DoD: Technology developed through US DoD laboratory funding.

#### Help us understand how your technology is <u>Better</u>, <u>Affordable</u> or <u>Novel</u>!



## **Key Points of Contact**

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Note: U.S. prefix is +1



## Questions

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# 10 USC 2350a – Cooperative R&D Agreements

- (g) Side-by-Side Testing.-
  - (1) It is the sense of Congress-
    - (A) that the Secretary of Defense should test covered equipment, munitions, and technologies to determine the ability of such covered equipment, munitions, and technologies to satisfy United States military requirements or to correct operational deficiencies; and
    - (B) that while the testing of non-developmental items and items in the late state of the development process are preferred, the testing of such covered equipment, munitions, and technologies may be conducted to determine procurement alternatives.
  - (2) The Secretary of Defense may acquire covered equipment, munitions, and technologies for the purpose of conducting the testing described in that paragraph.
  - (3) The use of side-by-side testing under this subsection may be considered to be the use of competitive procedures for purposes
    of chapter 137<sup>1</sup> of this title, when procuring items within 5 years after an initial determination that the items have been successfully tested
    and found to satisfy United States military requirements or to correct operational deficiencies.
- (a)(2) The countries and organizations with which the Secretary may enter into a memorandum of agreement (or other formal
  agreement) under paragraph (1) are as follows:
  - (A) The North Atlantic Treaty Organization.
  - (B) A NATO organization.
  - (C) A member nation of the North Atlantic Treaty Organization.
  - (D) A major non-NATO ally.
  - (E) Any other friendly foreign country.
  - (F) The European Union, including the European Defence Agency, the European Commission, and the Council of the European Union, and their suborganizations.